

Carriage Disputes: The Subscriber Perspective

MARKET FOCUS

SERVICE: ACCESS AND ENTERTAINMENT

1Q 2013

By John Barrett, Director, Consumer Analytics, and Yilan Jiang, Manager of Consumer Research, Parks Associates

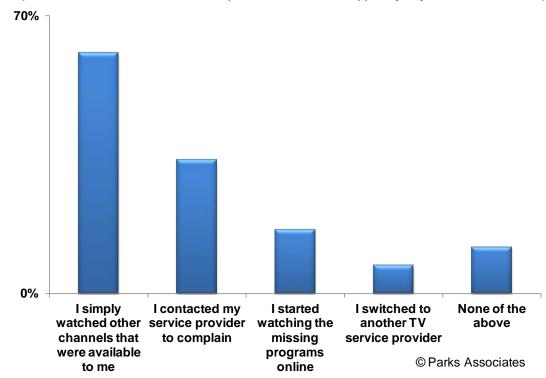
SYNOPSIS

Carriage Disputes: The Subscriber Perspective examines the impact of dropped channels on subscriber satisfaction and retention and current consumer strategies to compensate for lost content.

It also analyses the current state of the pay-TV services market and consumer interest in new service-provider technologies and offerings.

Response to the Change in Channel Offering

(U.S. Broadband Households who experienced channels dropped by Pay-TV Service Provider)



ANALYST INSIGHT

"Of those subscriber who lost a channel, 7% switched providers, equating to 2% of all pay-TV subscribers. Sixteen percent watched missing programs online, suggesting that the availability of current season episodes may dampen the severity of channel loss for subscribers."

- John Barrett, Director, Consumer Analytics, Parks Associates

CONTENTS

Notes on Methodology

Previous Research

Key Findings

Recommendations

Pay-TV Trending Data





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CONTENTS

- Pay-TV Subscribers (2011 2012)
- · % of BB HHs That Have No Pay-TV Services (2012 2013)
- · Likelihood of Changing Pay-TV Service (2011-2012)
- · Satisfaction With Home Services (2010 vs. 2012)
- Improvements Needed for Pay-TV Service (Q3/12)
- Interest in Wireless Set-Top-Box (Q3/12)

Connected CE & Pay-TV Adoption

- · U.S. Households with TV-Internet Bridge (2010 2013)
- · Percentage of Broadband Households Connecting CE Devices to the Internet (2010 2013)
- · PC-to-TV Connection (2009-2012)

Impact of Carriage Disputes on Subscribers

- · Channel Dropped by Pay-TV Service Provider (Q3/12)
- · Carriage/Retransmission Disputes in 2012 at a Glance
- · Carriage/Retransmission Disputes in 2012 at a Glance (continued)
- Channels Lost (Q3/12)
- · Response to the Change in Channel Offering (Q3/12)
- · Demographic Profile of Subscribers by Response to the Change in Channel Offering
- Comparison of Responses to the Change in Channel Offering (Q5115)
- · Response to the Change in Channel Offering by Channel Brand (Q3/12)
- Compensation for the Dropped Channels (Q3/12)
- · Response to the Change in Channel Offering by Channel Compensation (Q3/12)
- · Compensation for the Dropped Channels by Channel Brand (Q3/12)
- · Willingness to Pay Per Month for the Channel Dropped (Q3/12)
- · Willingness to Pay Per Month for the Channel Dropped by Age (Q3/12)
- · Willingness to Pay Per Month for the Channel Dropped by Channel Brand (Q3/12)
- Willingness to Pay Per Month for the Channel Dropped by Response to Change in Channel Offering (Q3/12)





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ATTRIBUTES

Parks Associates 15950 N. Dallas Pkwy Suite 575 Dallas TX 75248

TOLL FREE 800.727.5711
PHONE 972.490.1113
FAX 972.490.1133

parksassociates.com

sales@parksassociates.com

Authored by John Barrett and Yilan Jiang

Executive Editor: Tricia Parks

Number of Slides: 49

Published by Parks Associates

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